April 15, 2019

Dear Shareholders and Friends, Ladies and Gentlemen.

We are pleased to present to you selected financial highlights of Huron Community Financial Services, Inc. (HCFSI) and Huron Community Bank (HCB) for the period ending March 31, 2019.

## **HCFSI (In Thousands)**

Net Income for your holding company through March 31, 2019 was \$488 as compared to \$373 for the same quarter last year. Return on Average Equity was 7.48% and Return on Average Assets was 0.91% compared to 6.13% and 0.72% respectively at March 31, 2018. Book value of your common stock is \$46.83 and Earnings per Share are \$0.86. At March 31, 2019 the share-holder equity is \$26,590.

## **HCB (In Thousands)**

Net Income through the end of the first quarter 2019 was \$509 compared to \$393 for the same period last year. March 31, 2019 Return on Average Equity was 8.34% with Return on Average Assets of 0.96% compared to 6.81% and 0.78% respectively at March 31, 2018. Total assets at the end of the quarter were \$213,375 versus \$204,620 in 2018. Total loans ended the first quarter at \$140,309 while total deposits were \$179,051.

## **Year to Date Financial Performance**

The first quarter shows a solid start to 2019 for your bank. First quarter results for net income were ahead of both budget forecast and actual year over year. The improved performance is a result of the continued growth we are experiencing, an increase in other operating income, and continued improvement in our Net Interest Margin. YTD 2019 margin was 3.91% compared to 3.82% at the end of the first quarter 2018. Total outstanding loans at the end of March 2019 were \$140.3 million compared to \$142.0 million at March 2018 month end.

Loan demand has remained steady on both the commercial and consumer front. The recent news overseas regarding the slowdown in the foreign economies and the battle over Brexit has forced interest rates, which were originally forecasted to rise in 2019, to flatten. The Treasury yield curve continues to flatten, and the economic experts now predict a potential drop in rates as we move into the 3<sup>rd</sup> and 4<sup>th</sup> quarters of the year. At this point these factors has not slowed our forecast for loan growth. We continue to see strong financial positions from our borrowers and a desire to continue to invest for the future.

## Cash Dividend Declared

Your Board of Directors declared a cash dividend of \$0.38 per share to shareholders of record at April 5, 2019. This represents the 101st consecutive quarter in which a cash dividend has been paid to our shareholders. The dividend was paid on April 15, 2019. If you are not already enrolled in our dividend reinvestment program I would encourage you to do so. It is a great way to increase investment in your bank!

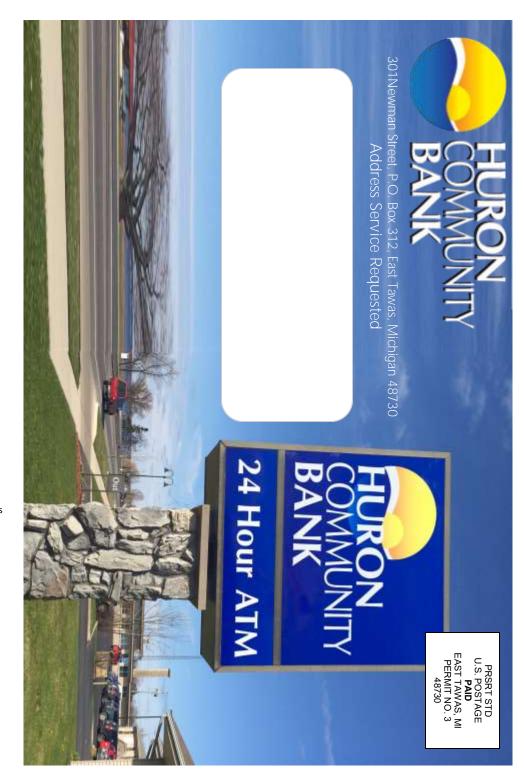
As always I encourage you to reach out to me if you should have any questions or concerns. We appreciate your continued support and investment in HCFSI/HCB and "Community Banking" as we continue to make a difference in people's lives.

The ladies and gentlemen of HCB thank you for your support and welcome your comments.

Sincerely,

M.

Jeff Loomis President & CEO



HCFSI Consolidated Balance Sheet (000's Omitted)			HCFSI Consolidated Report of Income (000's Omitted)			Huron Community Bank Financial Highlights		
	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)
ASSETS	3/31/2019	3/31/2018	Three Months Ended	3/31/2019	3/31/2018	PROFITABILITY	3/31/2019	3/31/2018
Cash & Due From Banks	\$ 28,297	\$ 17,141	Interest on Loans	\$ 1,773	\$ 1,659			
Investment Securities	35,249	35,924	Interest on Investments	380	264	Net Income (In thousands)	\$ 509	\$ 393
Total Loans	140,308	142,000	TOTAL INTEREST INCOME	2,153	1,923	Return on Assets - Year-to-date annualized	0.96%	0.78%
Allowance for Loan Loss	(1,833)	(1,886)				Return on Equity - Year-to-date		
Net Loans	138,475	140,115	INTEREST EXPENSE	213	133	annualized Net Interest Margin - Year-to-	8.34%	6.81%
Bank Premises & Equipment	2,524	2,671				date annualized	3.91%	3.82%
Accrued Interest Receivable	760	673	NET INTEREST INCOME	1,939	1,790	)		
Intangible Assets	405	405				SELECTED BALANCES (In Thou-		
Other Assets	8,600	8,607	Fees on Loans	100	60	sands)		
			Other Income	243	245			
TOTAL ASSETS	\$ 214,309	\$ 205,536	Total Other Operating Income	342	305	Total Assets Total Loans	\$ 213,375 \$ 140,309	\$ 204,620 \$ 142,000
			Salaries and Benefits (net)	968	944	Total Deposits	\$ 179,051	\$ 168,035
LIABILITIES & EQUITY			Fixed Expense	213	202	Stockholder's Equity	\$ 25,284	\$ 23,263
			Variable Expense	501	494			
Total Deposits	\$ 178,708		Loan Loss Provision	15	23	HURON COMMUNITY F	INANCIAL SER	RVICES, INC.
Repurchase Agreements	5,845	6,210	Loss (Gain) on Assets	(10)	(4)	20122		·
FHLB Borrowings	2,150	6,500					F DIRECTORS nenson, Chairman	
Other Liabilities	1,016	611	Other Operating Expense	1,687	1,658	Wayne D. Bige	low, Vice Chairma	
TOTAL LIABILITIES	187,718	181,341	NET INCOME BEFORE INCOME TAXES	595	437	David H. Cook Matthew W. Buresh Gary J. Thibault Larry J. Richardson Jeffrey B Loomis		
Common Stock	568	555	FEDERAL INCOME TAXES	107	64	Jenrey	y D LOOMIS	
Surplus	18,064	17,414				DIRECTO	RS EMERITUS	
Retained Earnings	8,004	6,616	NET INCOME	\$ 488	\$ 373	Earl T. O'Loughlin		
Unrealized Gain(Loss) Inv. Sec. AFS	(46)	(390)				Howard C. Look Monty L. Kruttlin		

East Tawas Office 301 Newman Street East Tawas, MI 48730 (989) 362-6700 (989) 362-8982 FAX

TOTAL SHAREHOLDERS EQUITY

**TOTAL LIABILITIES & EQUITY** 

Tawas City Office 410 East Lake Street Tawas City, MI 48763 (989) 362-8671 (989) 362-3743 FAX

26,590

214,309 \$

Oscoda Office 5077 North US-23 Oscoda, MI 48750 (989) 739-9125 (989) 739-0370 FAX

24,195 Basic Earnings Per Share

**Book Value Per Share** 

205,536 Cash Dividends Declared Per Share

Lincoln Office 327 Traverse Bay Road Lincoln, MI 48742 (989) 736-6727 (989) 736-3451 FAX

\$

\$

\$

0.86 \$

46.83 \$

0.38 \$

AuGres Office 3150 East Huron AuGres, MI 48703 (989) 876-8068 (989) 876-6599 FAX

0.67

43.59

0.30

Harrisville Office 423 East Main Street Harrisville, MI 48740 (989) 724-6719 (989) 724-6755 FAX

Monty L. Kruttlin Robert M. Beneson Thomas B. Huck

Mark D. Elliott

West Branch Office 2210 South M76 West Branch, MI 48661 (989) 343-1050 (989) 343-0811 (FAX)