October 16, 2018

Dear Shareholders and Friends, Ladies and Gentlemen,

We are pleased to present to you selected financial highlights of Huron Community Financial Services, Inc. (HCFSI) and Huron Community Bank (HCB) for the period ending September 30, 2018.

HCFSI (In Thousands)

Net Income for our holding company through September 30, 2018 was \$1,451 as compared to \$1,107 for the same period last year. Return on Average Equity was 7.91% and Return on Average Assets was 0.92% compared to 6.01% and 0.74% respectively at September 30, 2017. Book value of your common stock is \$44.76 and Earnings per Share are \$2.61. At September 30, 2018 the share-holder equity is \$25,015.

HCB (In Thousands)

Net Income through the end of the third quarter 2018 was \$1,512 compared to \$1,299 for the same period last year. September 30, 2018 Return on Average Equity was 8.62% with Return on Average Assets of 0.98% compared to 7.45% and 0.88% respectively at September 30, 2017. Total assets at the end of the third quarter were \$224,631 versus \$214,637 in 2017. Total loans ended the third quarter at \$142,020 while total deposits were \$191,751.

Year to Date Financial Performance

The third quarter continues to show solid performance for our bank. Third quarter results for net income were ahead of actual year over year. The improved performance is a result of the continued growth we are experiencing in our loan portfolio, growth in our investment portfolio, and a decrease in operating expenses. YTD 2018 net interest margin was 3.83% compared to 3.75% at the end of the third quarter 2017. Total outstanding loans at the end of September 2018 were \$142.0 million compared to \$141.6 million at September 2017 month end. The third quarter also showed a strong improvement in Asset Quality ratios.

Commercial Loan demand continues to drive loan growth for 2018. In addition, mortgage lending has picked up nicely since mid-year. Our "Locally Owned for Better Banking" branding campaign was launched in July of this year and the results have been very positive. We continue to offer competitive products for both the business and consumer sectors and the results are evident in our growing balance sheet. Our newest market, West Branch, has shown consistent growth in deposit and loan balances along with increased branch traffic.

On a national level the Federal Reserve is continuing it's slow and steady raising of interest rates simultaneous with the planned shrinking of its balance sheet. The rate adjustments have had very little impact on loan demand and has shown no dampening impact on the national economy. Closer to home the local economy is strong with many of our clients reporting record years for their businesses. We believe rates will continue to rise through year end 2018 and according to national economists, we could see additional upward movement in 2019. Regardless of which direction rates move your community banking professionals are prepared.

Cash Dividend Declared

Your Board of Directors declared a cash dividend of \$0.30 per share to shareholders of record at October 5, 2018. This represents the 99th consecutive quarter in which a cash dividend has been paid to our shareholders. The dividend was paid on October 15, 2018. If you are not already enrolled in our dividend reinvestment program I would encourage you to do so. It is a great way to increase investment in the bank!

As always I encourage you to reach out to me if you should have any questions or concerns. We appreciate your continued support and investment in HCFSI/HCB and "Community Banking" as we continue to make a difference in people's lives.

The ladies and gentlemen of HCB thank you for your support and welcome your comments.





HCFSI Consolidated Balance Sheet (000's Omitted)			HCFSI Consolidated Report of Income (000's Omitted)			Huron Community Bank Financial Highlights		
	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)
ASSETS	9/30/2018	9/30/2017	Nine Months Ended	9/30/2018	9/30/2017	PROFITABILITY	9/30/2018	9/30/2017
Cash & Due From Banks	\$ 40,908	\$ 33,322	Interest on Loans	\$ 5,197	\$ 4,879		Ć 1.512	ć 1.200
Investment Securities	32,331	30,482	Interest on Investments	814	524	Net Income (In thousands) Return on Assets - Year-to-date	\$ 1,512	\$ 1,299
Total Loans	142,019	141,599	TOTAL INTEREST INCOME	6,011	5,403	annualized	0.98%	0.88%
Allowance for Loan Loss	(1,907)	(1,959)				Return on Equity - Year-to-date annualized	8.62%	7.45%
Net Loans	140,112	139,640	INTEREST EXPENSE	490	298	Net Interest Margin - Year-to-	0.0270	7.4370
Bank Premises & Equipment	2,595	2,742				date annualized	3.83%	3.75%
Accrued Interest Receivable	739	589	NET INTEREST INCOME	5,521	5,105			
Intangible Assets	405	405				SELECTED BALANCES (In Thou-		
Other Assets	8,462	8,602	Fees on Loans	285	327	sands)		
			Other Income	768	545			
TOTAL ASSETS	\$ 225,552	\$ 215,784				Total Assets	\$ 224,631	\$ 214,637
			Total Other Operating Income	1,053	872	Total Loans	\$ 142,020	\$ 141,600
						Total Deposits	\$ 191,751	\$ 183,427
LIABILITIES & EQUITY			Salaries and Benefits (net)	2,769	2,425	·		\$ 23,605
-			Fixed Expense	587	623	Stockholder's Equity	Ų 23,322	23,003
Total Deposits	\$ 191,591	\$ 183,411	Variable Expense	1,555	1,355			
Repurchase Agreements	8,089	6,858	Loan Loss Provision	(76)	85	HURON COMMUNITY F	INANCIAL SEI	RVICES, INC.
		·	Loss (Gain) on Assets	14	(34)	BOARD O	F DIRECTORS	
FHLB Borrowings	0						nenson, Chairmar	
Other Liabilities	856	771	Other Operating Expense	4,849	4,454		low, Vice Chairm	an
							d H. Cook w W. Buresh	
TOTAL LIABILITIES	200,537	191,040	NET INCOME BEFORE INCOME TAXES	1,725	1,523		D. Elliott	
						•	J. Thibault y B Loomis	
Common Stock	559	556	FEDERAL INCOME TAXES	274	416	o domoj	, = 2000	
Surplus	17,604	17,490				DIRECTO	RS EMERITUS	
Retained Earnings	7,373	6,471	NET INCOME	\$ 1,451	\$ 1,107	Earl T. O'Loughlin		
Unrealized Gain(Loss) Inv. Sec. AFS	(520)	227					rd C. Look / L. Kruttlin	
						Robert	M. Beneson	
TOTAL SHAREHOLDERS EQUITY	25,015	24,744	Basic Earnings Per Share	\$ 2.61		Thoma	as B. Huck	
			Book Value Per Share	\$ 44.76	\$ 44.35			

East Tawas Office
301 Newman Street
East Tawas, MI 48730
(989) 362-6700
(989) 362-8982 FAX

TOTAL LIABILITIES & EQUITY

Tawas City Office 410 East Lake Street Tawas City, MI 48763 (989) 362-8671 (989) 362-3743 FAX

\$ 225,552 \$

215,784

Oscoda Office 5077 North US-23 Oscoda, MI 48750 (989) 739-9125 (989) 739-0370 FAX

Cash Dividends Declared Per Share

Lincoln Office 327 Traverse Bay Road Lincoln, MI 48742 (989) 736-6727 (989) 736-3451 FAX

\$

0.90 \$

AuGres Office 3150 East Huron AuGres, MI 48703 (989) 876-8068 (989) 876-6599 FAX

0.84

Harrisville Office 423 East Main Street Harrisville, MI 48740 (989) 724-6719 (989) 724-6755 FAX

West Branch Office 2210 South M76 West Branch, MI 48661 (989) 343-1050 (989) 343-0811 (FAX)